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Freelancing Expertise: Contract Professionals in the New ...

Freelancing Expertise: Contract Professionals in the New Economy .
Abstract {Excerpt} This book is about contract professionals, people such as Ben and Emily who sell their expertise in a market for their services. Contract professionals are mobile workers hired temporarily to apply specific knowledge and skills.

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Freelancing Expertise: Contract Professionals in the New Economy, by Debra. Osnowitz. ILR Press, an imprint of Cornell University Press, Ithaca and London, 2010, 260pp., ISBN 978-008014-7656-3, £...

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Contract Professionals in the ...

{Excerpt} This book is about contract professionals, people such as Ben and Emily who sell their expertise in a market for their services. Contract professionals are mobile workers hired temporarily to apply specific knowledge and skills. Rather than salaries, they receive hourly wages or, less often, project fees. Rather than having employers, contractors have clients, with whom they forge ...

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The book, which was published in 2012, is titled: "Freelancing Expertise: Contract Professionals in the New Economy". It is published by ILR Press, an imprint of Cornell University Press, Ithaca, NY and London. The book examines the nature of freelance work from a number of angles.

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Rosakis, who is a freelance writer and editor, and the author of The Complete Idiot's Guide to Making Money in Freelancing, says it can take months--even years--to develop a reputation and client ...

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“There’s a sense of illegitimacy about it,” notes Debra Osnowitz, a sociology professor at Clark University and author

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making up 35 percent of the workforce.
Out of all ...

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